

Dressander|BHC Acquires Strong National FMO

Independent Financial Organization Purchases Vick & Associates

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Dressander|BHC →

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NAPERVILLE, Ill., Jan. 10, 2017 /PRNewswire/ -- Leading independent financial marketing organization (FMO), Dressander|BHC (DBHC) has acquired another prominent FMO, Vick & Associates, as part of its growth plans. DBHC supports agents and financial advisors in providing solutions and products to help clients meet and protect their retirement-planning needs.

Vick & Associates was founded in 2013 by Dave Vick. Vick began his financial services career in 1992, becoming a successful planner and top producer. Vick later joined Dressander|BHC as its national sales manager and field mentor before launching Vick & Associates. He is the creator of the ABC Planning Process, author of best-selling book *Bat-Socks, Vegas, and Conservative Investing*, and was a 2013 Advisor of the Year Finalist.

"We're extremely pleased to have Dave Vick back on our team," said Mike Dressander, DBHC President. "Dave is a driving force in our industry—his extensive background in helping advisors grow their businesses will be a huge asset to DBHC."

This transaction strengthens DBHC's marketing platform with the addition of various prospecting programs, tools and sales systems. The acquisition is the third by DBHC's parent company, Futurity First Financial Corporation (FFFC), this year and will broaden the market position of the FFFC group of companies as one of the largest distributors of annuities and life insurance in the U.S.

"It's good to be home," said Vick, DBHC's new Senior Vice President of Business Development. "I'm happy to be part of a growing and thriving FMO and back with the DBHC family again. DBHC is a thought leader in the DOL space, as well as having service capabilities and the necessary scale to take us to the next level."

"We are thrilled to have Vick & Associates as part of the FFFC network of companies," FFFC's CEO, Mike Kalen, said. "Their passion for helping advisors position fixed indexed annuities as part of an overall retirement plan is clear. We now have two industry leaders coming together to provide innovative programs, merge their teams of mentors, and change the status quo—all to make our agents and financial professionals more successful."

About Dressander|BHC - Celebrating 40 Years

This year marks Dressander|BHC's (DBHC's) 40th anniversary. DBHC is a billion-dollar, financial marketing organization with a history of helping independent producers and financial advisors increase their annuity and life insurance business.

With offices in Houston, TX, Chicago, IL, and now Scottsdale, AZ, DBHC represents more than 40 annuity and life insurance companies and has access to the most of the industry's exclusive distribution products. It provides complete lead-generation systems, marketing strategies and tools, and turnkey seminar solutions to help independent producers see more people and close more business. DBHC is a wholly owned subsidiary of the Futurity First Financial Corporation. For more information, please call 800-201-0224 or visit www.dbhc.com.

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